



**WALLY'S**  
CHRYSLER DODGE JEEP RAM  
OF NELLISTON

# BLACK FRIDAY SALE!

## EVERY VEHICLE MUST BE SOLD



**WALLY'S**  
FORD OF NELLISTON

### NEW 2024 JEEP WRANGLER 4XE SAHARA



**\$299** PER MO.  
36 MOS.  
AVAILABLE TO QUALIFIED BUYERS\*

\$4,800 DUE AT SIGNING | \*\$0 SECURITY DEPOSIT  
+ TAXES, TITLE, & ACQUISITION FEE DUE AT SIGNING\*

Plus tax, title and MV fees. \*\$175 doc fee, \$299 first month's payment and \$595 acquisition fee due at inception. 1 available. Closed-end lease. Auto, 4WD, 4cyl, 4dr. Stock#: AM189957. MSRP \$58,525. Price incl. \$3,000 NEBC CARB State Regional Lease Bonus Cash, \$1,500 National Lease Bonus Cash, \$1,000 NEBC Lease Bonus Cash, \$500 NEBC Auto Show Regional Lease Bonus Cash and \$7500 Federal Tax Credit. Rebates retained by dealer. Ttl pymts: \$10,764. Incl 10K mi/yr, \$0.25 each add'l mi. Lessee resp for maint & excess wear & tear. \*Lease payment subject to primary lender approval. Must have a minimum FICO credit score of 720 to qualify. Prices and incentives based on current manufacturer's programs which are subject to change. Photos for illustration purposes only. Dealer not responsible for typographical errors. Offers can't be combined. Expires 11/30/23 or if the vehicle is sold.

### NEW 2024 RAM 1500 BIG HORN QUAD CAB



**\$399** PER MO.  
42 MOS.  
AVAILABLE TO QUALIFIED BUYERS\*

\$5,400 DUE AT SIGNING | \*\$0 SECURITY DEPOSIT  
+ TAXES, TITLE, & ACQUISITION FEE DUE AT SIGNING\*

Plus tax, title and MV fees. \*\$175 doc fee, \$399 first month's payment and \$595 acquisition fee due at inception. 1 available. Closed-end lease. Auto, 4WD, V6, 4dr. Stock#: AM109637. MSRP \$54,075. Price incl. \$500 NEBC Chrysler Capital Bonus Cash. Rebates retained by dealer. Ttl pymts: \$16,758. Incl 10K mi/yr, \$0.25 each add'l mi. Lessee resp for maint & excess wear & tear. \*Lease payment subject to primary lender approval. Must have a minimum FICO credit score of 720 to qualify. Prices and incentives based on current manufacturer's programs which are subject to change. Photos for illustration purposes only. Dealer not responsible for typographical errors. Offers can't be combined. Expires 11/30/23 or if the vehicle is sold.

### NEW 2023 RAM 2500 TRADESMAN REG CAB



**SAVE \$13,555 OFF MSRP**

**BUY FOR \$47,000**

With approved credit plus tax, title & \$175 doc fee due at signing. \*New 2023 RAM 2500 Tradesman Regular Cab, Auto, 4WD, V8, 4dr, Stock #: AM591529, MSRP: \$60,555. Selling Price: \$47,000. Price includes: \$9,083.25 NEBC Black Friday All Month Standalone 15% Off MSRP and \$4,471.75 Dealer Discount. Rebates retained by dealer. 1 available. \*Financing offer subject to primary lender approval. See dealer for details. Prices and incentives based on current manufacturer's programs which are subject to change. Photos for illustration purposes only. Dealer not responsible for typographical errors. Offers cannot be combined. Expires 11/30/23 or if the vehicle is sold.

**3.9% APR**  
FINANCING FOR 72 MONTHS\*  
ON A NEW 2023 FORD MUSTANG  
MACH-E PREMIUM



PLUS **\$3,000** IN REBATES

New 2023 Ford Mustang Mach-E Premium, Auto, AWD, Electric, 4dr, STK# SFA62734, MSRP \$59,035. \*3.9% Annual Percentage Rate, 72-month term, \$0 Down Payment, excludes tax, title, and \$175 doc fee. \$874 per month, \$15.60 per month per \$1,000 financed. Price includes \$3,000 Retail Customer Cash. 1 available. \*Financing offer subject to primary lender approval. Must be well qualified through Ford Credit. Ford rebates retained by dealer. Prices and incentives based on current manufacturer's programs which are subject to change. Photos for illustration purposes only. Dealer not responsible for typographical errors. Offers can't be combined. Expires 11/30/23 or if the vehicle is sold.

**2.9% APR**  
FINANCING FOR 60 MONTHS\*  
ON A NEW 2023 FORD ESCAPE SE



SAVE **\$3,000 MORE**  
WHEN YOU COME OUT OF YOUR RCL LEASE

New 2023 Ford Escape SE, Auto, AWD, 4cyl, 4dr, STK# EGA62771, MSRP \$34,080. 2.9% Annual Percentage Rate, 60-month term, \$3,000 Down Payment, excludes tax, title, and \$175 doc fee. \$528.54 per month, \$17.92 per month per \$1,000 financed. 1 available. \*Financing offer subject to primary lender approval. Excellent credit to qualify. Price includes \$500 Low APR Retail Cash. \*\$3,000 RCL Renewal Cash. RCL Renewal Cash Available to customers who are coming from an RCL Lease. Ford rebates retained by dealer. Prices and incentives based on current manufacturer's programs which are subject to change. Photos for illustration purposes only. Dealer not responsible for typographical errors. Offers can't be combined. Expires 11/30/23 or if the vehicle is sold.

### NEW 2023 FORD F-150 STX SUPER CREW



**\$349** PER MO.  
36 MOS.  
AVAILABLE TO QUALIFIED BUYERS\*

\$4,855 DUE AT SIGNING | \*\$0 SECURITY DEPOSIT  
+ TAXES, TITLE, & ACQUISITION FEE DUE AT SIGNING\*

Plus tax, title and \$175 doc fee, \$349 first month's payment and \$645 acquisition fee due at inception. Closed-end lease. Auto, 4WD, V8, 4dr. Stock#: FN41525. MSRP \$56,565. 2 available. Price includes: \$500 RCL Customer Cash. See dealer for details. Ford rebates retained by dealer. Ttl pymts: \$12,564. Incl 10.5K mi/yr, \$0.20 each add'l mi. Lessee resp for maint & excess wear & tear. \*Lease payment subject to primary lender approval. Must be well qualified through Ford Credit. Prices and incentives based on current manufacturer's programs which are subject to change. Photos for illustration purposes only. Dealer not responsible for typographical errors. Offers can't be combined. Expires 11/30/23 or if the vehicle is sold.

### COMPLIMENTARY OIL & FILTER CHANGE WITH ANY SERVICE OVER \$100

Replace engine oil per specifications (up to 5 quarts)\*, Install a MOPAR oil filter, Check/adjust vital fluids, FREE Multi-Point Inspection

Offer must be presented at time of transaction. Valid in the Service Department for only one transaction at Wally's Chrysler Dodge Jeep Ram of Nelliston. Minimum spend \$100. Cannot be used in conjunction with any other offers or discounts. Plus, taxes and applicable fees. Synthetic oil will be an additional charge. Prices may vary by model. Excludes diesel vehicles and heavy duty trucks. Hazardous waste fee if applicable. Coupons have no cash value. Expiration Date: 11/30/2023.

### BUY 3 SELECT TIRES, GET THE 4TH FOR \$1

Treat your ride to new tires this month, & make sure your vehicle is ready to handle winter roads.

Available on select tires in stock at participating dealerships. Kelly, General, Ohtsu, and Laufenn are excluded. Not compatible with the Tire Price Match Guarantee. See Service Advisor for details on separate Michelin, BFGoodrich, and Uniroyal promotional offers. Plus, taxes and applicable fees. Prices vary by model. Please present coupon at the time of write-up. Cannot be used with any other applicable offer. Coupon has no cash value. Excludes diesel vehicles and heavy duty trucks. Doesn't apply to prior services. Installation sold separately. Offer valid 10/1/2023-11/30/2023.

### ENGINE & CABIN AIR FILTER

**\$74.95** ONLY

Plus, taxes and applicable fees. Prices may vary by model. Please present coupon at the time of write-up. Cannot be used with any other applicable offer. Excludes diesel vehicles and heavy duty trucks. Hazardous waste fee, if applicable. Coupon has no cash value. Doesn't apply to prior services. The coupon expires on 11/30/2023.

### OIL & FILTER CHANGE + TIRE ROTATION

**\$89.90** ONLY

Synthetic oil extra. Check the engine oil regularly between recommended oil changes. The engine oil and filter should be changed at the intervals specified in the maintenance schedule. Plus, taxes and applicable fees. Prices may vary by model. Please present coupon at the time of write-up. Cannot be used with any other applicable offer. Excludes diesel vehicles and heavy duty trucks. Hazardous waste fee, if applicable. Doesn't apply to prior services. Coupon has no cash value. The coupon expires on 11/30/2023 and can only be used at Wally's Ford of Nelliston.

# BLACK FRIDAY PRE-OWNED CLEARANCE SALE



PRE-OWNED 2015 SUBARU IMPREZA 2.0i  
107,600 MI.

**\$11,888**

+ TAXES AND FEES

Plus tax, title and \$175 Doc Fee due at inception. Stock number: CN284124T. Offers are available on in-stock models only. Terms subject to credit approval. Expires 11/30/23 or if vehicles are sold.



PRE-OWNED 2016 JEEP COMPASS LATITUDE  
39,467 MI.

**\$14,888**

+ TAXES AND FEES

Plus tax, title and \$175 Doc Fee due at inception. Stock number: FN731126T. Offers are available on in-stock models only. Terms subject to credit approval. Expires 11/30/23 or if vehicles are sold.



PRE-OWNED 2017 FORD ESCAPE SE  
70,426 MI.

**\$15,888**

+ TAXES AND FEES

Plus tax, title and \$175 Doc Fee due at inception. Stock number: FN091835T. Offers are available on in-stock models only. Terms subject to credit approval. Expires 11/30/23 or if vehicles are sold.



PRE-OWNED 2020 HYUNDAI ELANTRA SEL  
60,103 MI.

**\$15,888**

+ TAXES AND FEES

Plus tax, title and \$175 Doc Fee due at inception. Stock number: FNS24723R. Offers are available on in-stock models only. Terms subject to credit approval. Expires 11/30/23 or if vehicles are sold.



PRE-OWNED 2018 JEEP COMPASS SPORT  
62,121 MI.

**\$15,888**

+ TAXES AND FEES

Plus tax, title and \$175 Doc Fee due at inception. Stock number: CN356398T. Offers are available on in-stock models only. Terms subject to credit approval. Expires 11/30/23 or if vehicles are sold.



PRE-OWNED 2020 NISSAN SENTRA SR  
31,276 MI.

**\$16,888**

+ TAXES AND FEES

Plus tax, title and \$175 Doc Fee due at inception. Stock number: FN279320P. Offers are available on in-stock models only. Terms subject to credit approval. Expires 11/30/23 or if vehicles are sold.



PRE-OWNED 2015 HONDA ODYSSEY EX-L  
90,235 MI.

**\$16,888**

+ TAXES AND FEES

Plus tax, title and \$175 Doc Fee due at inception. Stock number: CN028768T. Offers are available on in-stock models only. Terms subject to credit approval. Expires 11/30/23 or if vehicles are sold.



PRE-OWNED 2018 FORD FIESTA ST  
45,801 MI.

**\$16,888**

+ TAXES AND FEES

Plus tax, title and \$175 Doc Fee due at inception. Stock number: FN144719T. Offers are available on in-stock models only. Terms subject to credit approval. Expires 11/30/23 or if vehicles are sold.



PRE-OWNED 2020 NISSAN SENTRA SV  
34,545 MI.

**\$17,500**

+ TAXES AND FEES

Plus tax, title and \$175 Doc Fee due at inception. Stock number: FN240337P. Offers are available on in-stock models only. Terms subject to credit approval. Expires 11/30/23 or if vehicles are sold.



PRE-OWNED 2018 JEEP CHEROKEE LIMITED  
76,444 MI.

**\$17,888**

+ TAXES AND FEES

Plus tax, title and \$175 Doc Fee due at inception. Stock number: CN603966T. Offers are available on in-stock models only. Terms subject to credit approval. Expires 11/30/23 or if vehicles are sold.



PRE-OWNED 2019 RAM 1500 CLASSIC EXPRESS  
66,552 MI.

**\$23,888**

+ TAXES AND FEES

Plus tax, title and \$175 Doc Fee due at inception. Stock number: FNS18573T. Offers are available on in-stock models only. Terms subject to credit approval. Expires 11/30/23 or if vehicles are sold.



PRE-OWNED 2016 FORD F-150 XLT  
111,566 MI.

**\$23,888**

+ TAXES AND FEES

Plus tax, title and \$175 Doc Fee due at inception. Stock number: FNB45996T. Offers are available on in-stock models only. Terms subject to credit approval. Expires 11/30/23 or if vehicles are sold.



PRE-OWNED 2019 SUBARU FORESTER SPORT  
48,057 MI.

**\$25,000**

+ TAXES AND FEES

Plus tax, title and \$175 Doc Fee due at inception. Stock number: FNS71698T. Offers are available on in-stock models only. Terms subject to credit approval. Expires 11/30/23 or if vehicles are sold.



PRE-OWNED 2018 GMC YUKON SLT  
132,319 MI.

**\$26,888**

+ TAXES AND FEES

Plus tax, title and \$175 Doc Fee due at inception. Stock number: FN246422T. Offers are available on in-stock models only. Terms subject to credit approval. Expires 11/30/23 or if vehicles are sold.

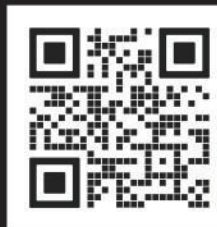
OUR GOAL IS  
**100% CREDIT APPROVAL**



**WALLY'S**  
FORD OF NELLISTON

6460 NY-5, Fort Plain, NY 13339  
**NellistonCDJR.com**  
**FordOfNelliston.net**

CALL: (518) 993-5555



SCAN FOR SAVINGS